# Which findings get published? Which findings should be published?

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#### Introduction

- Replicability is a fundamental requirement of science.
   Different researchers should reach the same conclusions.
   Methodological conventions should ensure this.
- Replications of published experiments frequently find effects which are of smaller magnitude or opposite sign.
- One explanation: Selective publication based on findings.
  - 1. Publication bias
    - Journal editor and referee decisions.
    - Statistical significance, surprisingness, or confirmation of prior beliefs.
  - 2. P-hacking and specification searching
    - Researcher decisions.
    - Incentives to select which findings to submit based on the likelihood of publication.

# Two questions

## 1. Which findings get published?

- How much and based on what criteria are findings selected?
- How can we correct for such selection?
- Existing approaches test whether publication is selective, but do not estimate the amount and form of selection.

## 2. Which findings should be published?

- Replicability is not the only goal of research.
- Relevance for policy (and other) decisions is important, as well.
- These two goals might potentially stand in conflict.
- Existing reform proposals focus on replicability and aim to eliminate selection, ignoring the role of relevance.

Andrews, I. and Kasy, M. (2018). Identification of and correction for publication bias

Frankel, A. and Kasy, M. (2018). Which findings should be published?

# Roadmap

## Which findings get published?

- 1 Setup and bias-corrected inference
- 2 Identification
  - a Replication studies
  - b Meta-studies
- 3 Application: Lab experiments in economics
- II Which findings should be published?
  - 1 Setup and optimal publication rules
  - 2 Selective publication and statistical inference.
  - 3 Extensions
    - a Dynamic model
    - b Researcher incentives

Conclusion

# Part I: Which findings get published?

#### Key results

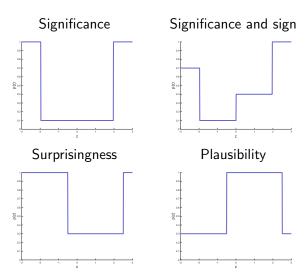
- 1. If form and magnitude of selection are known, we can correct published findings.
  - Unbiased estimates, confidence sets that control size.
  - Using "quantile inversion."
- 2. Form and magnitude of selection are nonparametrically identified.
  - Using systematic replication studies.
  - Using meta-studies.
- 3. Published research is selected:
  - Lab experiments in economics and psychology: Statistical significance
  - Effect of minimum wages on employment: Statistical significance, sign.
  - Deworming:

    Inconclusive

Inconclusive.

# Setup

Examples: Possible forms of selection p(Z)



• p(Z): Probability that an estimate Z is published.

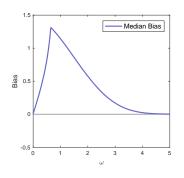
# Setup

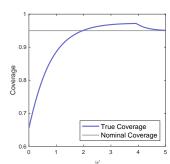
## Assumptions and notation

Latent studies	
True parameter value	$\Theta^*$
Standard error	$\sigma^*$
Distribution across studies	$(\Theta^*,\sigma^*)\sim\pi_{\Theta,\sigma}$
Reported estimate	
Distribution	$X^* \Theta^*,\sigma^* \sim N(\Theta^*,\sigma^{*2})$
z-statistic, normalized parameter	$Z^* = \frac{X^*}{\sigma^*}, \ \Omega^* = \frac{\Theta^*}{\sigma^*}$
Publication decision	
Publication probability	p(Z)
Publication event	$D X^*,\Theta^*,\sigma^* \sim Ber(p(Z^*))$
Observed sample	i.i.d. given $D=1$
Observed variables	$(X,\sigma)$

## Publication bias

Example: Selection on significance





Publication probability: "significance testing,"

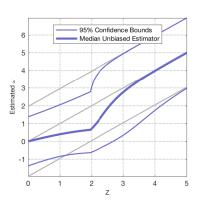
$$p(z) = \begin{cases} 0.1 & |z| < 1.96 \\ 1 & |z| \ge 1.96 \end{cases}$$

left median bias of  $\hat{\omega} = Z$ 

right true coverage of conventional 95% confidence interval

## Bias-corrected inference

Example: selection on significance



- If we know  $p(\cdot)$ , can we correct for bias and size distortions?
- Publication probability: "significance testing,"

$$p(z) = \begin{cases} 0.1 & |z| < 1.96 \\ 1 & |z| \ge 1.96 \end{cases}$$

## Bias-corrected inference

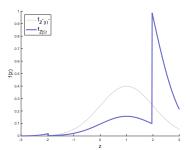
#### Density of published estimates

- How was this figure constructed?
- Density of published Z given  $\Omega$ :

$$f_{Z|\Omega,\sigma}(z|\omega,\sigma) = f_{Z^*|\Omega^*,\sigma^*,D}(z|\omega,\sigma,1)$$

$$= \frac{p(z)}{E[p(Z^*)|\Omega^* = \omega]} \varphi(z-\omega).$$

Example: Selection on significance.



• Corresponding cumulative distribution function:  $F_{Z|\Omega}(z|\omega)$ 

## Bias-corrected inference

#### Corrected frequentist estimators and confidence sets

• Define  $\hat{\omega}_{\alpha}(z)$  via

$$F_{Z|\Omega}(z|\hat{\omega}_{\alpha}(z)) = \alpha.$$

This definition implies that

$$P(\hat{\omega}_{\alpha}(Z) \leq \omega | \Omega = \omega) = \alpha \quad \forall \omega.$$

- Median-unbiased estimator:  $\hat{\omega}_{\frac{1}{2}}(Z)$  for  $\omega$ .
- Equal-tailed level  $1-\alpha$  confidence interval:

$$\left[\hat{\omega}_{\frac{\alpha}{2}}(Z),\hat{\omega}_{1-\frac{\alpha}{2}}(Z)\right]$$

# Roadmap

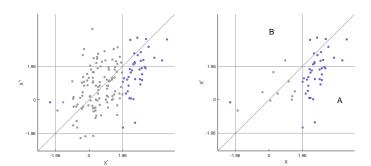
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#### Identification of the selection mechanism $p(\cdot)$

- We propose two approaches for identification of  $p(\cdot)$ :
  - 1. Systematic replication experiments:
    - Replication estimates for the same parameters.
    - Selectivity operates only on original estimate, but not on replication estimate.
  - 2. Meta-studies:
    - Leveraging variation in  $\sigma^*$ .
    - Assume  $\sigma^*$  is (conditionally) independent of  $\Theta^*$  across latent studies.
    - Standard assumption in the meta-studies literature; validated in our applications by comparison to replications.
- Advantages:
  - 1. Replications: Very credible
  - 2. Meta-studies: Widely applicable

Intuition for approach 1: Identification using replication studies



left No truncation

 $\Rightarrow$  Areas A and B have same probability.

right A more likely then B.

$$p(z) = \begin{cases} 0.1 & |z| < 1.96 \\ 1 & |z| \ge 1.96 \end{cases}$$

#### Approach 1: Replication studies

- Consider the general setup introduced above.
- Assume that for each published estimate we additionally observe a replication draw  $X^r$  as well as  $\sigma^{r2}$  such that

$$X^{*r}|\Theta^*,\sigma^{*r},\sigma^*,D,X^*\sim N(\Theta^*,\sigma^{*r2}).$$

• Then  $p(\cdot)$  is identified up to scale, and  $\pi_{\Theta}$  is identified as well.

#### Sketch of proof:

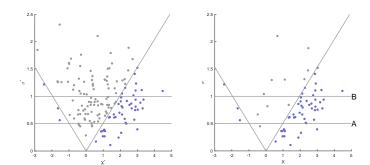
- Consider the special case  $\sigma^{*r} = \sigma^*$ .
- Marginal density of  $(X, X^r)$  is

$$f_{Z,Z^r}(z,z^r) = \frac{\rho(z)}{E[\rho(Z^*)]} \int \varphi(z-\omega)\varphi(z^r-\omega)d\pi_{\Omega}(\omega).$$

• Thus, for all a, b, if p(a) > 0,

$$\frac{f_{Z,Z^r}(b,a)}{f_{Z,Z^r}(a,b)} = \frac{p(b)}{p(a)}.$$

Intuition for Approach 2: Identification using meta-studies



#### left No truncation

 $\Rightarrow$  Dist for higher  $\sigma$  noised up version of dist for lower  $\sigma.$  right "Missing data" inside the cone.

$$p(z) = \begin{cases} 0.1 & |z| < 1.96 \\ 1 & |z| \ge 1.96 \end{cases}$$

#### Approach 2: Meta-studies

- Consider the general setup introduced above.
- Assume additionally that  $\sigma^*$  and  $\Theta^*$  are independent, and suppose that the support of  $\sigma$  contains an open interval.
- Then  $p(\cdot)$  is identified up to scale, and  $\pi_{\Theta}$  is identified as well.

#### Sketch of proof:

• Conditional density of Z given  $\sigma$  is

$$f_{Z|\sigma}(z|\sigma) = \frac{p(z)}{E[p(Z^*)|\sigma]} \int \varphi(z-\theta/\sigma) d\pi(\theta).$$

Thus

$$\frac{f_{Z|\sigma}(z|\sigma_2)}{f_{Z|\sigma}(z|\sigma_1)} = \frac{E[p(Z^*)|\sigma = \sigma_1]}{E[p(Z^*)|\sigma = \sigma_2]} \cdot \frac{\int \varphi(z - \theta/\sigma_2)d\pi(\theta)}{\int \varphi(z - \theta/\sigma_1)d\pi(\theta)}.$$

 Recover π from right hand side, then recover p(·) from first equation.

# Roadmap

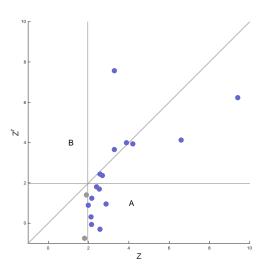
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#### Replications of Lab Experiments in Economics

- Camerer et al. (2016)
- Sample: all 18 between-subject laboratory experimental papers published in AER and QJE between 2011 and 2014.
- Scatterplot next slide:
  - $Z = X/\sigma$ : normalized initial estimate.
  - $Z^r = X^r/\sigma$ : replicate estimate.
  - Initial estimates normalized to be positive.

Economics Lab Experiments: Original and Replication Z Statistics



Economics Lab Experiments: Estimates of Selection model

Model:

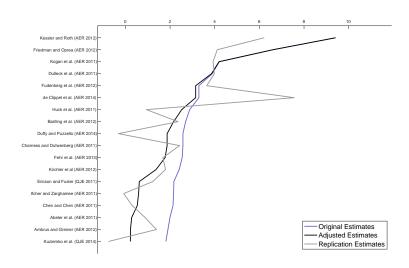
$$|\Omega^*| \sim \Gamma(\kappa, \lambda)$$
 $p(Z) \propto egin{cases} eta_p & |Z| < 1.96 \ 1 & |Z| \geq 1.96 \end{cases}$ 

Estimates:

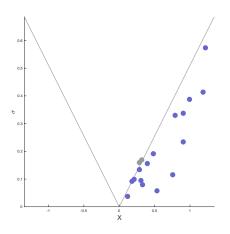
K	λ	$\beta_p$
0.373	2.153	0.029
(0.266)	(1.024)	(0.027)

 Interpretation: Insignificant (at the 5 % level) results about 3% as likely to be published as significant results.

#### Economics Lab Experiments: Adjusted Estimates



Economics Lab Experiments: Meta-study Approach



Economics Lab Experiments: Meta-study Results

Model:

$$|\Theta^*| \sim \Gamma(\tilde{\kappa}, \tilde{\lambda})$$

$$p(Z) \propto \begin{cases} \beta_p & |Z| < 1.96 \\ 1 & |Z| \ge 1.96 \end{cases}$$

Recall replication-based estimates:

κ	λ	$\beta_{p}$
0.373	2.153	0.029
(0.266)	(1.024)	(0.027)

• Meta-study based estimates (only  $\beta_p$  comparable):

$ ilde{\kappa}$	λ	$\beta_{p}$
1.343	0.157	0.038
(1.310)	(0.076)	(0.051)

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## || Which findings should be published?

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# Part II: Which findings should be published?

Reforming scientific publishing

- Publication bias motivates calls for reform:
   Publication should not select on findings.
  - De-emphasize statistical significance, ban "stars."
  - Pre-analysis plans to avoid selective reporting of findings.
  - Registered reports reviewed and accepted prior to data collection.
- But: Is eliminating bias the right objective?
   How does it relate to informing decision makers?
- We characterize optimal publication rules from an instrumental perspective:
  - Study might inform the public about some state of the world.
  - Then the public chooses a policy action.
  - Take as given that not all findings get published (prominently).

# Which findings should be published? Key results

- Optimal rules selectively publish surprising findings.
   In leading examples: Similar to two-sided or one sided tests.
- 2. But: Selective publication **always distorts inference**. There is a trade-off policy relevance vs. statistical credibility.
- 3. With dynamics: Additionally publish precise null results.
- 4. With **incentives**: Modify publication rule to **encourage more precise** studies.

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# Setup

#### Timeline and notation

State of the world (parameter)	$\mid \theta \mid$
Common prior	$ heta \sim \pi_0$
Study might be submitted	
Exogenous submission probability	q
Design (e.g., standard error)	$S \perp \theta$
Findings (estimate)	$X \theta,S^2 \sim f_{X \theta,S}$
Journal decides whether to publish	$D \in \{0,1\}$
Publication probability	p(X,S)
Publication cost	С
Public updates beliefs	$\pi_1=\pi_1^{(X,S)}$ if $D=1$
	$\pi_1=\pi_1^{ar{0}}$ if $D=0$
Public chooses policy action	$a=a^*(\pi_1)\in\mathbb{R}$
Utility	$U(a,\theta)$
Social welfare	$U(a,\theta)-Dc$

## Setup

#### Comparison to setup of Part I

- New layer: Belief updating and policy decision by the public.
- Consider only one study here, that might or might not be published. ⇒
  - Omit \* notation.
  - $\theta$  is like previous  $\Theta^*$ .
  - *S* is like previous  $\sigma^*$ .
- Changes of interpretation:
  - $\pi_0$  is a prior, rather than a distribution across studies.
  - *S* might include sources of uncertainty in addition to sampling variation. Internal and external validity!
  - A special case of  $f_{X|\theta,S}$  is  $N(\theta,S^2)$ .

## Baseline model

#### Belief updating and policy decision

- Public belief when study is published:  $\pi_1^{(X,S)}$ .
  - Bayes posterior after observing (X, S).
  - Same as journal's belief when study is submitted.
- Public belief when no study is published:  $\pi_1^0$ . Two alternative scenarios:
  - 1. Naive updating:  $\pi_1^0 = \pi_0$ .
  - 2. Bayes updating:  $\pi_1^0$  is Bayes posterior given no publication.
- Public action  $a=a^*(\pi_1)$  maximizes posterior expected welfare,  $\mathbb{E}_{\theta \sim \pi_1}[U(a,\theta)]$ . Default action  $a^0=a^*(\pi_1^0)$ .

# Optimal publication rules

- Coming next: We show that ex-ante optimal rules, maximizing expected welfare, are those which ex-post publish findings that have a big impact on policy.
- Interim gross benefit  $\Delta(\pi, a^0)$  of publishing equals
  - Expected welfare given publication,  $\mathbb{E}_{\theta \sim \pi}[U(a^*(\pi), \theta)]$ ,
  - minus expected welfare of default action,  $\mathbb{E}_{\theta \sim \pi}[U(a^0, \theta)]$ .
- Interim optimal publication rule:
   Publish if interim benefit exceeds cost c.
- Want to maximize ex-ante expected welfare:

$$EW(p, a^{0}) = \mathbb{E}[U(a^{0}, \theta)] + q \cdot \mathbb{E}\left[p(X, S) \cdot (\Delta(\pi_{1}^{(X,S)}, a^{0}) - c)\right].$$

Immediate consequence:
 Optimal policy is interim optimal given a<sup>0</sup>.

# Optimal publication rules

#### Optimality and interim optimality

- Under naive updating:
  - Default action  $a^0 = a^*(\pi_0)$  does not depend on p.
  - Interim optimal rule given  $a^0$  is optimal.
- Under Bayes updating:
  - $a^0$  maximizes  $EW(p, a^0)$  given p.
  - p maximizes  $EW(p, a^0)$  given  $a^0$ , when interim optimal.
  - These conditions are necessary but not sufficient for joint optimality.
- Commitment does not matter in our model.
  - Ex-ante optimal is interim optimal.
  - This changes once we consider researcher incentives (endogenous study submission).

# Leading examples

Normal prior and signal, normal posterior:

$$egin{aligned} & heta \sim \pi_0 = \mathit{N}(\mu_0, \sigma_0^2) \ & X | heta, S \sim \mathit{N}( heta, S^2) \end{aligned}$$

- Canonical utility functions:
  - 1. Quadratic loss utility,  $\mathscr{A} = \mathbb{R}$ :

$$U(a,\theta) = -(a-\theta)^2$$

Optimal policy action: a = posterior mean.

2. Binary action utility,  $\mathscr{A} = \{0,1\}$ :

$$U(a, \theta) = a \cdot \theta$$

Optimal policy action: a = 1 iff posterior mean is positive.

## Leading examples

#### Interim optimal rules

· Quadratic loss utility: "Two-sided test." Publish if

$$\left|\mu_1^{(X,S)}-a^0
ight|\geq \sqrt{c}.$$

Binary action utility: "One-sided test." Publish if

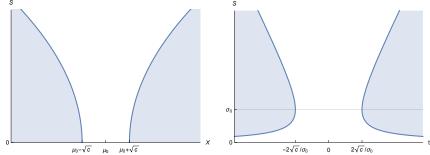
$$a^0=0$$
 and  $\mu_1^{(X,S)}\geq c,$  or  $a^0=1$  and  $\mu_1^{(X,S)}\leq -c.$ 

Normal prior and signals:

$$\mu_1^{(X,S)} = \frac{\sigma_0^2}{S^2 + \sigma_0^2} X + \frac{S^2}{S^2 + \sigma_0^2} \mu_0.$$

# Leading examples

Quadratic loss utility, normal prior, normal signals



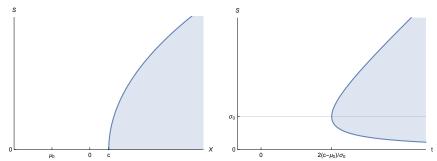
Optimal publication region (shaded). Axes:

left Estimate X, standard error S. (As in meta-studies plots!) right "t-statistic"  $t=(X-\mu_0)/S$ , standard error S.

- Note:
  - Given S, publish outside symmetric interval around  $\mu_0$ .
  - Critical value for t-statistic is non-monotonic in S.

### Leading examples

Binary action utility, normal prior, normal signals



- Optimal publication region (shaded). Axes: left Estimate X, standard error S. right "t-statistic"  $t = (X \mu_0)/S$ , standard error S.
- Note:
  - When prior mean is negative, optimal rule publishes for large enough positive X.

# Generalizing beyond these examples

Two key results that generalize:

#### Don't publish null results:

A finding that induces  $a^*(\pi^I) = a^0 = a^*(\pi_1^0)$  always has 0 interim benefit and should never get published.

# Publish findings outside interval:

Suppose

- *U* is supermodular.
- $f_{X|\theta,S}$  satisfies monotone likelihood ratio property given S=s.
- Updating is either naive or Bayes.

Then there exists an interval  $I^s \subseteq \mathbb{R}$  such that (X,s) is published under the optimal rule if and only if  $X \notin I^s$ .

### Roadmap

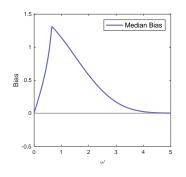
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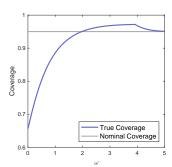
Conclusion

- Just showed:
   Optimal publication rules select on findings.
- But: Selective publication rules can distort inference.
- We show a stronger result:
   Any selective publication rule distorts inference.
- Put differently:
   If we desire that standard inference be valid, then the publication rule must not select on findings at all.

#### Recall: Publication bias

Example: Selection on significance





• Publication probability: "significance testing,"

$$p(z) = \begin{cases} 0.1 & |z| < 1.96 \\ 1 & |z| \ge 1.96 \end{cases}$$

left median bias of  $\hat{\omega} = Z$ 

right true coverage of conventional 95% confidence interval

Validity of inference is equivalent to no selection

For normal signals and prior support with non-empty interior, the following statements are equivalent:

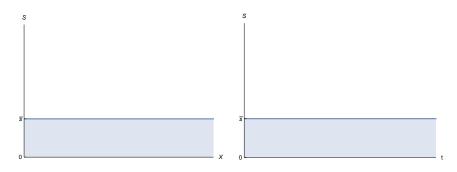
- 1. Non-selective publication. p(x,s) is constant in x for each s.
- 2. Publication probability constant in state.  $\mathbb{E}[p(X,S)|\theta,S=s]$  is constant over  $\theta\in\Theta_0$  for each s.
- 3. Frequentist unbiasedness.  $\mathbb{E}[X|\theta, S = s, D = 1] = \theta$  for  $\theta \in \Theta_0$  and for all s.
- 4. Bayesian validity of naive updating. For all distributions  $F_S$ , the Bayesian default belief  $\pi_1^0$  is equal to the prior  $\pi_0$ .

#### Intuition and implications

- Sketch of proof:
  - Non-selective publication ⇒ the other conditions: immediate.
  - Constant publication probability ⇒ non-selective publication:
     Completeness of the normal location family.
  - Unbiasedness ⇒ constant publication probability: "Tweedie's formula" and integration.
- Optimal publication if we require non-selectivity?
- Suppose
  - There are normal signals.
  - Updating is either naive or Bayesian.
  - The publication rule is restricted to not select on *X*.

Then there exists  $\bar{s} \ge 0$  for which the optimal rule **publishes** a study **if and only if**  $S \le \bar{s}$ .

Optimal non-selective publication region



- For quadratic loss utility, normal prior, normal signals.
- Subject to the constraint that p(x,s) is restricted to not depend on x.

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# A dynamic two-period model

- Period 1 as before, with study  $(X_1, S_1)$ , action  $a_1 = a^*(\pi_1)$ .
- Now additionally: Period 2 study, always published.
- Independent estimate

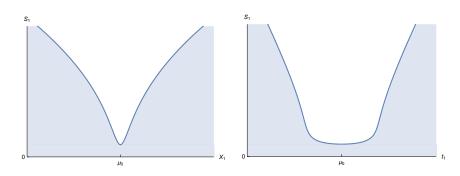
$$X_2|\theta,X_1,S_1\sim F_{X_2|\theta}.$$

- Period 2 action  $a_2 = a^*(\pi_2)$ .
- Social welfare

$$\alpha U(a_1,\theta) - Dc + (1-\alpha)U(a_2,\theta).$$

# A dynamic two-period model

Quadratic loss utility, normal prior, normal signals, naive updating



- Optimal publication region (shaded).
- Note:
  - For S small enough, publish even when  $X = \mu_0$ .

# A dynamic two-period model

#### General implications

- More generally, for normal signals:
  - 1. The benefit of publication is strictly positive whenever  $\pi_1^I \neq \pi_1^0$ .
  - 2. The benefit goes to 0 as either  $s_2 \to 0$  or  $s_2 \to \infty$ .
- Put differently:
  - Null results (= prior mean) that improve precision are valuable to prevent future mistakes.
  - 2. This value disappears for
    - a) very precise future information (won't make any mistakes either way), and
    - b) very imprecise future information (effectively back to one-period case).

#### Researcher Incentives

- Thus far: study submission and design exogenous, random.
- Assume now that a researcher
  - 1. decides whether or not to submit a study,
  - 2. and picks a design S.
- Normal signals with standard error S.
- Researcher utility:
  - 1. Utility 1 from getting published,
  - 2. cost  $\kappa(S)$  depending on design S.
- Expected researcher utility

$$E_{\theta \sim \pi_0, X \sim N(\theta, S^2)}[p(X, S)] - \kappa(S).$$

- Outside option with utility 0.
- Journal faces
  - 1. participation constraint (PC) and
  - 2. incentive compatibility constraint (ICC).

#### Researcher Incentives

#### Constrained optimal rule

- Journal objective as before,  $U(a, \theta) Dc$ .
- Journal commits to publication rule p(x,s) ex-ante. Commitment matters in this extension!
- Optimal publication rule subject to (PC) and (ICC)?
- Solution: Relative to baseline model, journal distorts publication rule in two ways
  - Reject imprecise studies (large S) even if valuable ex post.
  - For low enough S, set interim benefit threshold for acceptance below c.

#### Conclusion

#### Key findings

- Which findings get published?
  - 1 If form and magnitude of selection are known, we can correct published findings.
  - 2 Form and magnitude of selection are nonparametrically identified.
  - 3 Published research is selected.
- II Which findings should be published?
  - 1 Optimal rules selectively publish surprising findings. In leading examples: Similar to two-sided or one sided tests.
  - 2 But: Selective publication always distorts inference. There is a trade-off policy relevance vs. statistical credibility.
  - 3 With dynamics: Additionally publish precise null results.
  - 4 With incentives: Modify publication rule to encourage more precise studies.

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#### Outlook

#### Different ways of thinking about statistics / econometrics:

- 1. Making decisions based on data.
  - · Objective function?
  - Set of feasible actions?
  - Prior information?
- 2. Statistics as (optimal) communication.
  - Not just "you and the data."
  - What do we communicate to whom?
  - Subject to what costs and benefits?
     Why not publish everything? Attention?
- 3. Statistics / research as a social process.
  - Researchers, editors and referees, policymakers.
  - Incentives, information, strategic behavior.
  - Social learning, paradigm changes.

#### Much to be done!

A web-app for estimating publication bias in meta-studies is available at

https://maxkasy.github.io/home/metastudy/

# Thank you!